



ROYAL PINES
PRESTIGE PROPERTIES

@realty

ROYAL PINES RESORT

AUTUMN 2022

COURTESY OF
Neil Paton, ROYAL PINES PRESTIGE PROPERTIES





Welcome

Hello and welcome to this market update on our very special slice of paradise.

As a property owner here within the Royal Pines Resort I assume it comes as no surprise to you to learn there has been constant sales activity within the residential precinct over the first three months of 2022.

Personally, I have sold/settled seven properties within this period and have a further two under contract confirming that after coming off record months in the last quarter of 2022, our resort is still going from strength to strength.

Demand is at an all-time high, only last week I listed two new properties that received a combined total of 86 direct inquiries within the first week of them being on the market. Those numbers are simply staggering compared to years gone by!

Having lived within our estate for 18 years I truly understand the benefits of calling RPR home and I think the rest of the 'outside world' have finally taken note.

LIKE TO KNOW WHAT YOUR HOME IS WORTH?

If you're like most Gold Coasters, your family home is your biggest asset – and yet you possibly do not really know how much this asset is actually worth.

Call me anytime for an obligation-free market appraisal.

Neil Paton (JP Qual)

Director/Licensee,
Royal Pines Prestige Properties

Property management done right



You may not be aware that QPC Property Rentals is a part of the group which Neil founded back in 1991 here on the Gold Coast. It is now owned and operated by Jarrad Nairne, Neil's son-in-law.

Whilst having numerous rentals under his guidance within the Royal Pines estate, the bulk of Jarrad's portfolio are those who have trusted him with the management of their rental portfolio throughout the greater Gold Coast.



Have a property under management anywhere on the Gold Coast and keen to get a better result?

[Call Jarrad today on 0404 462 072](tel:0404462072)

Proud sponsors



Royal Pines Prestige Properties have for several years been active sponsors of Griffith Uni Colleges Knights Rugby, one the Coasts premier rugby clubs.

Located on Heeb Street, Benowa, the club boasts one of the largest junior enrolments as well as a great women and girls' program. The senior squads have been extremely successful for many years consisting of three grades with first grade winning two of the last three premierships.

A large, fun, family orientated rugby club that caters to all ages, Royal Pines Prestige Properties are immensely proud to be part of the club's role and involvement within the local community.



Family home

5  3  






Garden villa

2  2 






Golf home

5  5  




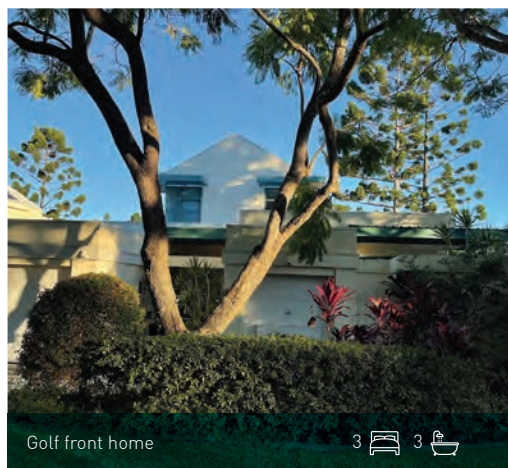
Family home

4  3  



Garden villa

3  3 



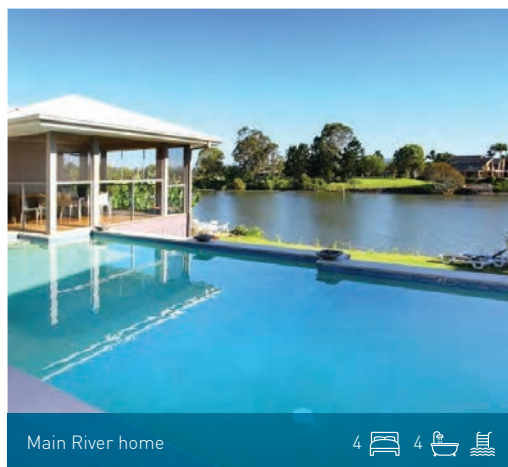
Golf front home

3  3 



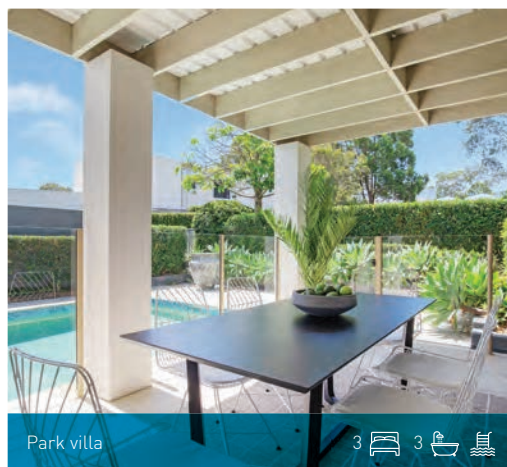
Golf front home

3  3  






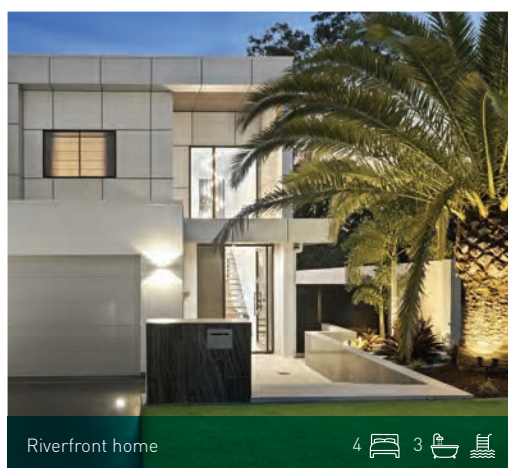
Main River home

4  4  






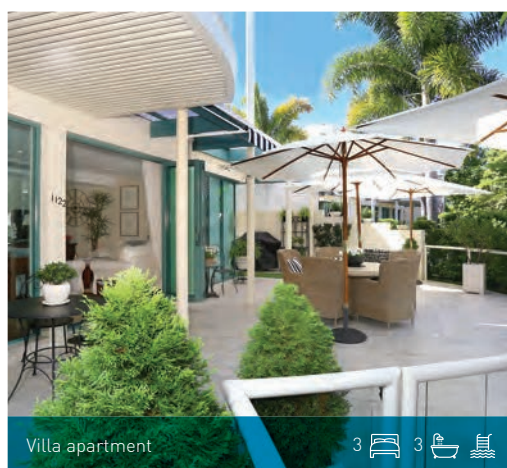
Park villa

3  3  






Riverfront home

4  3  






Villa apartment

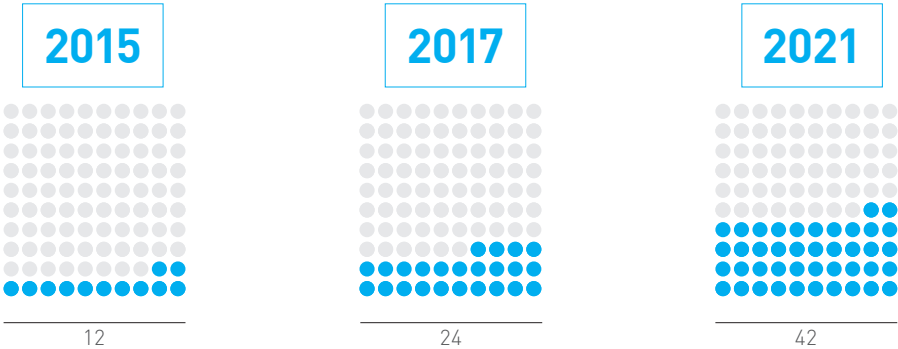
3  3  

Fast Facts: Royal Pines Resort

The average sales price for all types of houses in the year ending 2021 was \$1,710,000. Compared to the same period 5 years ago the average sales price was \$1,210,000 - representing an increase of just over 40%. The greatest increase has been obtained over the past 18-24 months dating back to January 2020.

2021	 HOUSES	 VILLAS	 LAND
Average sale price	\$1,701,000	\$1,064,000	\$1,256,000
Number sold	26	28	3
Highest price	\$2,630,000	\$1,380,000	\$1,450,000

Number of properties sold for more than \$1,000,000



Experience the Neil Paton difference



Excellent attention to detail

Dealing with Neil was an absolute pleasure, his communication to keep us abreast of progress was extremely good, his attention to detail could not be bettered. Some years ago we bought the same property through Neil so we have had the experience of dealing with Neil both as vendors and as purchasers and in both cases we were very satisfied customers. We would definitely recommend Neil to anyone buying or selling real estate on the Gold Coast but particularly in Royal Pines.



Highly professional

I would like to put on record my husband and my appreciation of the help and support given to us by Neil Paton, in our home buying process here at Royal Pines. Neil acted professionally and with charm, ensuring that communication between us and the vendors was prompt and without unnecessary delay or stress. We would both unreservedly recommend Neil as a real estate sales agent and would not hesitate to use him again for any future sale or purchase.



First rate

We had the pleasure of buying a property through Neil. As we were moving up to the GC from Melbourne into Royal Pines, this was not easy with the current border closures and other complexities, but our experience with Neil could be described as nothing less than first rate. Neil was customer focussed, easy to deal with, really understood what we wanted to achieve and his communication was prompt and reliable. An easy 10/10 from us!



Exceptional service

If you are selling your property we would thoroughly recommend Neil. He was extremely helpful and personable and made the sales experience a whole lot easier! What stood out for us was his commitment and level of communication not only during, but also after the sale. His knowledge of the local market here at Royal Pines, having lived here for many years, is exemplary. His insight gave us confidence that has been invaluable. We would definitely engage Neil's services again.



Highly recommended

In both our purchase and sale of properties in the Royal Pines Resort Neil's knowledge of the market proved to be invaluable. In all our dealings he proved to be an ethical and trustworthy ally in securing us the very best outcome. I have no hesitation in recommending his services and will happily employ his services in any future property transactions.

Your local area expert



Neil Paton (JP Qual)

FREIQ

Director/Licensee

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Specialising in prestige Gold Coast real estate for over 33 years and involved in an excess of \$930 million worth of sales, Neil Paton is a leader in the Queensland property industry.

Previous ownership of his own nationally branded real estate offices, senior sales management positions and national real estate corporate appointments all helped pave a deep, rich understanding of the property market here on the Gold Coast.

Neil exclusively markets property within the Royal Pines Resort, and can boast a track record of selling a property here every 16 days since August 2015.

Having lived the Royal Pines Community lifestyle for over 18 years with his wife Sonia and family, Neil understands this unique property market like no other and knows the benefits of living within this gated community first hand. It is rewarding and extremely satisfying for Neil to be able to assist new families to find the perfect home at Royal Pines and he certainly enjoys welcoming them into the community.



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